



**NCC Group plc interim statement**  
for the six months ended 30 November 2006

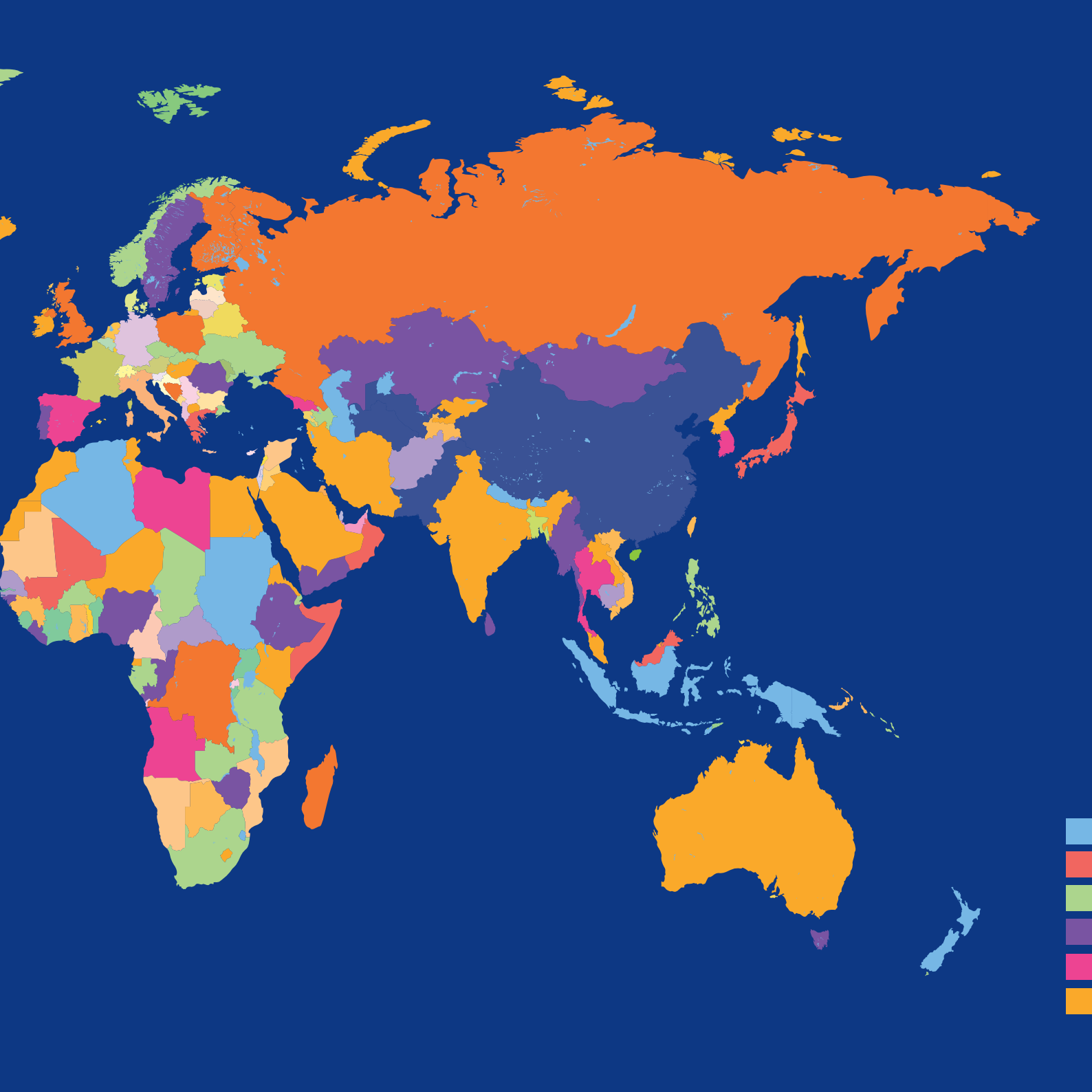


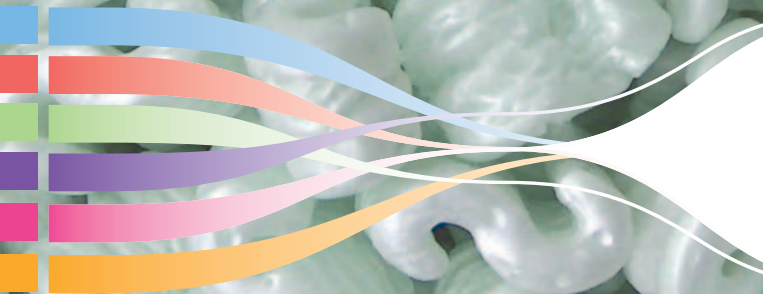


**NCC Group** is the world's  
largest escrow provider

**essential in any language**

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“The Group continues to be strongly cash generative.”

- **Group revenue up by 17% to £11.5m (£9.8m in 2005)**
  - Escrow Solutions UK revenue up by 17% to £5.5m
  - Testing Solutions revenue up by 18% to £3.2m
  - Consultancy revenue down by 3% to £2.2m
- **Group operating profits up by 22% to £3.2m (£2.6m in 2005)**
  - Escrow Solutions UK operating profits up by 20% to £3.3m
  - Testing Solutions operating profits down by 8% to £0.5m
  - Consultancy operating profits returned to profitability of £0.2m from marginally below breakeven in 2005
- **Group pre tax profits up by 23% to £3.2m (£2.6m in 2005)**
- **Basic earnings per share up by 24% to 6.8p (5.5p in 2005)**
- **Interim dividend up by 50% to 1.5p (1.0p in 2005)**
- **Ratio of cash inflow from operating activities before interest and tax to operating profit was 108% (118% in 2005)**
- **Net funds at 30 November 2006 up to £1.6m from £1.3m at 31 May 2005 after financing second US acquisition of £0.9m from cash**

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## Trading results

During the first six months of the financial year to 30 November 2006, NCC Group saw strong growth with revenue after deferred income increasing by 17% to £11.5m (£9.8m in 2005). The Escrow Solutions and Testing Solutions divisions both continued to increase revenue strongly, growing by 27% and 18% respectively.

Group operating margins improved by over 1% in the first six months to 28% (27% in 2005), after the additional costs of the planned and substantial investments made in the management infrastructure across the Group.

Group operating profits increased faster than the revenue growth at 22% to £3.2m (£2.6m in 2005) as NCC Group continued to benefit from tight control of its fixed costs. Due to negligible net financing costs, the Group pre tax profits increased by 23% to £3.2m (£2.6m in 2005).

Basic earnings per share grew by 24% to 6.8p (5.5p in 2005). Diluted earnings per share were up 25% to 6.6p (5.3p in 2005).

The interim dividend has been increased by 50% to 1.5p per share up from 1.0p in 2005. It will be paid on 2 March 2007 to shareholders on the register at the close of business on 2 February 2007.

The Group continues to be strongly cash generative with inflows from operating activities before interest and tax increasing by 12% to £3.5m (£3.1m in 2005) in the period. At 30 November 2006, net funds were £1.6m, (£1.5m in 2005). After accounting for the cash outflows for the initial acquisition cost of Site Confidence, NCC Group expects to have a net debt of less than £1m at the financial year end.

## Web assurance testing acquisition

On 23 January 2007, NCC Group acquired Site Confidence, for a maximum cash consideration of £9.1m, payable in three stages up to June 2008, and subject to the trading performance of the business. This earnings enhancing acquisition further strengthens the Group's position in the independent web assurance and IT security market with a complementary range of web site assurance products and services.

Based in Dorking, Surrey, Site Confidence is a leading UK web site performance monitoring company. It provides customers with

independent, reliable and real-time information around the clock about the technical performance of their web sites, which enables them to detect performance problems, respond quickly and prevent future slowdowns or outages.

Online consumer demand is driving the need for all online retail and marketing businesses to ensure they have the strongest, fastest and most robust web capabilities in an increasingly competitive market. Increasingly site managers and owners need independent assurance that their online image and capabilities meet, if not exceed, consumer expectations.

The operation will be managed independently but will develop close links with the Group's existing IT Assurance Testing business. The business has over 400 blue chip clients and direct cross selling opportunities will be exploited.

## Review of divisional performances

Overall the Group has seen substantial year on year growth, with strong sales performances coming from the core Escrow Solutions and Testing Solutions businesses. Business segment profits grew by 23% to £3.9m (£3.2m: 2005).

### Escrow Solutions

**UK:** The Group's core operation has seen a strong overall performance with a 17% growth in revenue to £5.5m (£4.7m in 2005) and a 20% increase in operating profits to £3.3m (£2.8m in 2005).

Escrow Solutions implemented price increases by an average of 6% with effect for new business from November 2006 and for renewals from January 2007. The Group continues to experience a better than anticipated agreement and beneficiary termination rate which is below 11% (11% is, the Board believes, now a safe planning assumption).

There are now 14,020 beneficiaries of the 7,203 Escrow agreements, including 898 minimum annual fees. Through 2007 NCC Group will be focusing particularly on software owners to devise incentive plans and packages to encourage them to increase Escrow adoption rates for their products.

As well as the strong increases in contract business, the Escrow Solutions account management team continue to be directly

responsible for the significant growth in sales of Verification Testing, which is currently reported in the Testing Solutions business unit. The strong uptake in Verification Testing is also a result of a better understanding of the benefits by clients.

NCC Group employs 77 sales account managers within its Escrow Solutions UK business, an increase from 67 at the start of the financial year. The Board anticipates growing these numbers more quickly once Site Confidence has been fully integrated into the Group, thereby providing the business with a second location from which to recruit account managers.

**Germany:** Trading in Germany has continued to be difficult as the Group has found the speed of adoption and increase in product awareness in the market to be unacceptably low. In the first half of this year the business lost £192,000 (2005: loss £144,000) on revenues of £88,000.

The Board has now cut back the investment programme and will carefully review its strategic importance to the Group. As a result, in the second half of the year NCC Group expects to see the rate of loss decrease.

**USA:** The US business, which was formed from the acquisition of two small Escrow providers, has performed well and is ahead of plan. Gross revenues were £519,000 (\$1m) and the business contribution £69,000 before amortisation.

These acquisitions marked a significant move to take NCC Group's successful UK escrow business template into North America. The sales template has required significant refinement to fit with the sales culture in the US, but the Group has started to make real headway in this important new market for the Group's services.

To date the Board has been pleased with the leadership of the US business. NCC Group has invested extensively in ensuring the right infrastructure is in place and that the products deliver against the market's expectations and needs. The US business is also focusing on the education of its market, including the need for Verification Testing and the more comprehensive escrow services the Group provides.

## Testing Solutions

This division, consisting of Verification, Penetration and Specialist Testing, grew substantially in the last six months, continuing the

positive momentum from the year end. It remains the Group's aim to become the market leading provider of IT Assurance Testing. The opportunities afforded the Group from the Payment Card Industry (PCI) marketing initiatives, outlined below, and the acquisition of Site Confidence are significant milestones towards achieving this objective.

Overall Testing Solutions saw an 18% increase in revenue to £3.2m (£2.7m in 2005) with the anticipated small decline (£45,000) in operating profits to £0.5m (£0.6m in 2005). This reduction was as a result of strengthening the senior management team of the business units as well as further investing in testing resources to meet increasing demand.

Escrow Verification Testing continues to perform strongly, delivering yet another record six months. In total 169 (148: 2005) verifications were delivered, an increase of 14%. As all the sales for Verification are managed and secured by the escrow sales team, the Group is planning to include Verification sales figures and profit within the Escrow business in the next financial year.

Penetration Testing will benefit from the Payment Card Industry's (PCI) standards that have been mandated by all major card providers including Visa and MasterCard by June 2007. Even without the introduction of these standards, the demand for NCC Group's services has never been stronger and the Group has seen a growth of 41% in delivery as 467 tests were carried out (331: 2005).

Specialist Testing, the smallest unit, saw an expected slight fall in revenue, but the prospects for the core areas of work remain solid as NCC Group anticipates being awarded two sizeable contracts that underpin the second half of the year.

NCC Group has recently launched a number of marketing campaigns and initiatives including direct mail, trade and national press advertising plus market surveys to directly support a range of its services. For example, in a recent awareness campaign, targeting finance directors from 500 of the UK's plcs, over 47% risked the security of their business and customers by inserting an unidentified memory stick into their computers.

## 6 Interim statement (continued)

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UK business has never been so susceptible to the risk of serious electronic fraud and unless that threat is taken much more seriously, and quickly, by way of a significant growth in their commitment to security and prevention measures, there will be a substantial increase in committed fraud, the cost of which will ultimately be passed on to the consumer.

In order to support not only the ambition outlined above and in line with market developments, the Group is now focussing its resources on developing and delivering more general IT assurance services and products. It is reducing its reliance on some of the more niche, unpredictable testing specialisms which have lower margins.

The Specialist Testing unit is being absorbed into the other Testing areas and certain products and services will be streamlined. Low yielding assignments will not be undertaken.

The Testing Solutions operation has now been branded Assurance Testing and encompasses Penetration Testing, together with the newly acquired Site Confidence operation. These businesses, along with the retained higher margin specialist services, will be marketed together and form the basis of a highly appealing portfolio of IT assurance testing services that broadens NCC Group's market appeal as well as offering considerably more opportunities at stronger day rates and margins.

As a result of the recruitment drive, the Penetration Testing business now has an Operational Director and a Commercial Sales Manager with Verification having a dedicated Business Manager. The penetration testing team has grown to 17 testers, excluding the small Argentinean off shore resource.

With the acquisition of Site Confidence, NCC Group sees excellent opportunities to provide an additional penetration testing facility in the South of England. The Group plans to recruit extensively in the South of England using the Site Confidence premises in Dorking as a base for both testers and sales resource. This will significantly help the recruitment process and enhance the Group's growth prospects in the medium term.

### Consultancy

This division has continued to operate effectively in a competitive market and has only competed in sectors that have enabled the

Group to maintain margins. As a result the Group has maintained a similar level of revenue achieved last year at £2.2m but returned to normal levels of profitability for the six months to 30 November 2006 of £0.2m (£42,000 loss: 2005).

During the last six months there has been a greater percentage of client spend on information security consultancy work, driven particularly by the PCI standards. NCC Group is well positioned to meet the increasing demand.

### Current trading and outlook

During the six months the Group maintained its focus on its core business, Escrow Solutions, whilst widening its geographical reach, and refining and enhancing its total IT assurance product portfolio. Considerable resources have gone into recruitment and also acquiring the right business at the right price to enhance and develop the Group's operations in the South of England.

The Group's Escrow and testing businesses are in very good shape and are expected to continue to perform strongly throughout 2007.

The Testing Solutions and Consultancy order books have increased and now stand at £2.7m and £1.8m respectively (up from £2.1m and £1.7m in November). The continued improvement in Escrow agreement termination rates means that NCC Group now expects annual renewals to be £9.2m (£9.1m in November 2006) in this financial year.

The Board remains confident of a strong second half to the financial year with further opportunities to develop the business in the following year.



**Rob Cotton**  
Chief Executive

NCC Group plc  
22 January 2007



**Paul Mitchell**  
Non Executive Chairman

NCC Group plc  
22 January 2007



“Overall the Group has seen substantial **year on year growth**, with strong sales performances.”



# 8 Independent review report to NCC Group plc

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## Introduction

We have been engaged by the company to review the financial information set out on pages 10 to 17 and we have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the financial information.

This report is made solely to the company in accordance with the terms of our engagement to assist the company in meeting the requirements of the Listing Rules of the Alternative Investment Market. Our review has been undertaken so that we might state to the company those matters we are required to state to it in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our review work, for this report, or for the conclusions we have reached.

## Directors' responsibilities

The interim report, including the financial information contained therein, is the responsibility of and has been approved by the directors. The directors are responsible for preparing the interim report in accordance with the Listing Rules which require that the accounting policies and presentation applied to the interim figures should be consistent with those applied in preparing the preceding annual financial statements except where any changes, and the reasons for them, are disclosed.

As disclosed in note 1 to the financial information, the next annual financial statements of the group will be prepared in accordance with IFRSs adopted for use in the European Union.

The accounting policies that have been adopted in preparing the financial information are consistent with those that the directors currently intend to use in the next annual financial statements. There is, however, a possibility that the directors may determine that some changes to these policies are necessary when preparing the full annual financial statements for the first time in accordance with those IFRSs adopted for use by the European Union.

## Review work performed

We conducted our review in accordance with guidance contained in Bulletin 1999/4 Review of interim financial information issued by the Auditing Practices Board for use in the United Kingdom. A review consists principally of making enquiries of group management and applying analytical procedures to the financial information and underlying financial data and, based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review is substantially less in scope than an audit performed in accordance with Auditing Standards and therefore provides a lower level of assurance than an audit. Accordingly, we do not express an audit opinion on the financial information.

## Review conclusion

On the basis of our review we are not aware of any material modifications that should be made to the financial information as presented for the six months ended 30 November 2006.

**KPMG Audit Plc**  
**Chartered Accountants**

St James' Square  
Manchester M2 6DS  
United Kingdom





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	Notes	2006 six months ended 30 November (unaudited)	2005 six months ended 30 November (unaudited)	2006 year ended 31 May (audited)
		£000	£000	£000
<b>Revenue</b>	2	<b>11,516</b>	9,807	20,747
Cost of sales		<b>(6,344)</b>	(5,424)	(10,647)
<b>Gross profit</b>		<b>5,172</b>	4,383	10,100
Administrative expenses before amortisation of intangible assets		<b>(1,878)</b>	(1,738)	(3,417)
<b>Earnings before interest, tax and amortisation</b>		<b>3,294</b>	2,645	6,683
Amortisation of intangible assets		<b>(60)</b>	-	(47)
Total administrative expenses		<b>(1,938)</b>	(1,738)	(3,464)
<b>Operating profit</b>	2	<b>3,234</b>	2,645	6,636
Financial income		<b>43</b>	105	175
Financial expense		<b>(66)</b>	(144)	(260)
<b>Net financing costs</b>		<b>(23)</b>	(39)	(85)
<b>Profit before taxation</b>		<b>3,211</b>	2,606	6,551
Income tax expense		<b>(982)</b>	(829)	(1,993)
<b>Profit for the period</b>		<b>2,229</b>	1,777	4,558
Attributable to equity holders of the company		<b>2,229</b>	1,777	4,558
<b>Profit for the period</b>		<b>2,229</b>	1,777	4,558
<b>Earnings per share</b>	4			
Basic earnings per share		<b>6.8p</b>	5.5p	14.0p
Diluted earnings per share		<b>6.6p</b>	5.3p	13.6p

# Group balance sheet



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	Notes	2006 30 November (unaudited)		2005 30 November (unaudited)		2006 31 May (audited)	
		£000	£000	£000	£000	£000	£000
<b>Non current assets</b>							
Property, plant and equipment		1,276		1,120		1,257	
Intangible assets		31,314		27,419		30,420	
Deferred tax assets		475		229		423	
<b>Total non-current assets</b>		<b>33,065</b>		<b>28,768</b>		<b>32,100</b>	
<b>Current assets</b>							
Trade and other receivables	5	5,582		3,742		4,840	
Cash and cash equivalents		1,590		5,961		5,139	
<b>Total current assets</b>		<b>7,172</b>		<b>9,703</b>		<b>9,979</b>	
<b>Total assets</b>			<b>40,237</b>		<b>38,471</b>		<b>42,079</b>
<b>Equity</b>							
Issued capital		326		326		326	
Share premium		19,929		19,913		19,913	
Retained earnings		9,605		5,146		7,964	
Currency translation reserve		27		-		15	
<b>Total equity attributable to equity holders of the parent</b>		<b>29,887</b>		<b>25,385</b>		<b>28,218</b>	
<b>Total equity</b>			<b>29,887</b>		<b>25,385</b>		<b>28,218</b>
<b>Liabilities</b>							
Interest bearing loans		-		3,285		2,689	
Lease incentives		117		130		123	
<b>Total non current liabilities</b>		<b>117</b>		<b>3,415</b>		<b>2,812</b>	
Interest bearing loans		-		1,200		1,200	
Trade and other payables	6	2,613		2,382		2,750	
Deferred revenue		6,611		5,234		6,037	
Current tax payable		1,009		855		1,062	
<b>Total current liabilities</b>		<b>10,233</b>		<b>9,671</b>		<b>11,049</b>	
<b>Total liabilities</b>			<b>10,350</b>		<b>13,086</b>		<b>13,861</b>
<b>Total liabilities and equity</b>			<b>40,237</b>		<b>38,471</b>		<b>42,079</b>

	Notes	2006 six months ended 30 November (unaudited)	2005 six months ended 30 November (unaudited)	2006 year ended 31 May (audited)
		£000	£000	£000
<b>Cash inflow from operating activities</b>				
Profit for the period		2,229	1,777	4,558
Adjustments for:				
Depreciation charge		304	248	550
Share based charges		250	208	468
Amortisation of intangible assets		60	-	47
Finance expense		23	39	85
Profit on sale of property plant and equipment		-	-	(9)
Income tax expense		982	829	1,993
<b>Operating cash flow before changes in working capital</b>		<b>3,848</b>	<b>3,101</b>	<b>7,692</b>
Increase in receivables		(719)	(147)	(1,045)
Increase in payables		375	170	636
<b>Cash generated from operating activities before interest and tax</b>		<b>3,504</b>	<b>3,124</b>	<b>7,283</b>
Interest paid		(83)	(149)	(272)
Income taxes paid		(1,110)	(761)	(1,808)
<b>Net cash generated from operating activities</b>		<b>2,311</b>	<b>2,214</b>	<b>5,203</b>
<b>Cash flows from investing activities</b>				
Interest received		43	105	175
Proceeds from the sale of plant and equipment		-	-	34
Acquisition of property, plant and equipment		(319)	(366)	(824)
Acquisition of business		(896)	-	(2,546)
<b>Net cash used in investing activities</b>		<b>(1,172)</b>	<b>(261)</b>	<b>(3,161)</b>
<b>Cash flows from financing activities</b>				
Proceeds from the issue of ordinary share capital		16	94	94
Payment of bank loans		(3,900)	(600)	(1,200)
Payment for shares in minority interest		-	(18)	(18)
Equity dividends paid		(815)	(571)	(897)
<b>Net cash from financing activities</b>		<b>(4,699)</b>	<b>(1,095)</b>	<b>(2,021)</b>
<b>Net (decrease) / increase in cash and cash equivalents</b>	7	<b>(3,560)</b>	<b>858</b>	<b>21</b>
<b>Cash and cash equivalents at beginning of period</b>		<b>5,139</b>	<b>5,103</b>	<b>5,103</b>
Effect of exchange rate fluctuations on cash held		11	-	15
<b>Cash and cash equivalents at end of period</b>		<b>1,590</b>	<b>5,961</b>	<b>5,139</b>

# Statement of changes of equity



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	Share capital	Share premium	Retained earnings	Currency translation	Minority interest	Total Equity
	£000	£000	£000	£000	£000	£000
<b>Balance at 1 June 2005</b>	326	19,819	3,755	-	(23)	23,877
Share based charges	-	-	208	-	-	208
Profit for the period	-	-	1,777	-	-	1,777
Recovery of VAT on share issue fees	-	94	-	-	-	94
Purchase of minority interest	-	-	(23)	-	23	-
Dividends to shareholders	-	-	(571)	-	-	(571)
<b>Balance at 30 November 2005</b>	<b>326</b>	<b>19,913</b>	<b>5,146</b>	<b>-</b>	<b>-</b>	<b>25,385</b>
<b>Balance at 1 June 2005</b>	326	19,819	3,755	-	(23)	23,877
Share based charges	-	-	468	-	-	468
Deferred tax on share based payments	-	-	103	-	-	103
Profit for the period	-	-	4,558	-	-	4,558
Currency translation reserve	-	-	-	15	-	15
Recovery of VAT on share issue fees	-	94	-	-	-	94
Purchase of minority interest	-	-	(23)	-	23	-
Dividends to shareholders	-	-	(897)	-	-	(897)
<b>Balance at 31 May 2006</b>	<b>326</b>	<b>19,913</b>	<b>7,964</b>	<b>15</b>	<b>-</b>	<b>28,218</b>
<b>Balance at 1 June 2006</b>	326	19,913	7,964	15	-	28,218
Share based charges	-	-	250	-	-	250
Deferred tax on share based payments	-	-	(23)	-	-	(23)
Profit for the period	-	-	2,229	-	-	2,229
Shares issued	-	16	-	-	-	16
Currency translation reserve	-	-	-	12	-	12
Dividends to shareholders	-	-	(815)	-	-	(815)
<b>Balance at 30 November 2006</b>	<b>326</b>	<b>19,929</b>	<b>9,605</b>	<b>27</b>	<b>-</b>	<b>29,887</b>

# 14 Notes to the interim statement

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## 1 Accounting policies

### Basis of preparation

The interim statement has been prepared on the basis of the accounting policies set out in the annual report and financial statements for the year ended 31 May 2006 and in accordance with those accounting policies expected to be followed in the year end financial statements. The Group has chosen not to adopt IAS 34 "Interim Financial Statements" in preparing the interim statement since the adoption of this standard is not mandatory.

The financial information contained in this interim statement does not amount to statutory financial statements within the meaning of section 240 Companies Act 1985. The financial information contained in this report is unaudited but has been reviewed by KPMG Audit plc. The financial statements for the year ended 31 May 2006, from which data has been extracted, were prepared under IFRS and have been delivered to the Registrar of Companies. The report of the auditors was unqualified in accordance with section 235 Companies Act 1985 and did not contain a statement under section 237 (2) or (3) Companies Act 1985. The interim financial statements were approved by the Board of Directors on 22 January 2007.



# 16 Notes to the interim statement (continued)

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		<b>2006</b> <b>30 November</b>	2005 30 November	2006 31 May
<b>3 Dividends</b>	Dividends paid and recognised in the period	<b>£000</b> <b>815</b>	£000 571	£000 897
	Dividends proposed but not recognised in the period	<b>489</b>	326	815
	Dividends per share paid and recognised in the period	<b>2.50p</b>	1.75p	2.75p
	Dividends per share proposed but not recognised in the period	<b>1.50p</b>	1.00p	2.50p
<b>4 Earnings per share</b>	Profit for the period	<b>2,229</b>	1,777	4,558
		<b>Number of shares 000's</b>	<i>Number of shares 000's</i>	<i>Number of shares 000's</i>
	Basic weighted average number of shares in issue	<b>32,609</b>	32,604	32,604
	Dilutive effect of share options	<b>1,116</b>	724	800
	Diluted weighted average shares in issue	<b>33,725</b>	33,328	33,404
<b>5 Trade and other receivables</b>	Trade debtors	<b>4,084</b>	2,428	3,464
	Prepayments and accrued income	<b>1,498</b>	1,314	1,376
		<b>5,582</b>	3,742	4,840

The calculation of earnings per share is based on the following:





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<b>Directors</b>	<b>Paul Mitchell</b> <b>Rob Cotton</b> <b>Paul Edwards</b> <b>James Wallace</b> <b>Eurfyl ap Gwilym</b>	<i>Non Executive Chairman</i> <i>Chief Executive</i> <i>Finance Director</i> <i>Senior Non Executive Director</i> <i>Non Executive Director</i>
<b>Secretary</b>	Felicity Brandwood	
<b>Registered office</b>	Manchester Technology Centre Oxford Road Manchester M1 7EF	
<b>Registered number</b>	4627044	
<b>Nominated advisers, brokers and joint corporate finance advisers</b>	Dresdner Kleinwort Limited PO Box 52715 30 Gresham Street London EC2P 2XV	
<b>Joint corporate finance advisers</b>	Rickitt Mitchell & Partners Limited Clarence House Clarence Street Manchester M2 4DW	
<b>Auditors</b>	KPMG Audit plc St James' Square Manchester M2 6DS	
<b>Solicitors</b>	DLA Piper Rudnick Gray Cary UK LLP 101 Barbirolli Square Manchester M2 3DL	
<b>Bankers</b>	Barclays Bank plc 51 Mosley Street Manchester M60 3DQ	
<b>Registrars</b>	Lloyds TSB Registrars The Causeway Worthing West Sussex BN99 6DA	



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• beraten • assurer • sécuriser • conseiller • アドバイス • 安全性確保 • 保証 • asegurar • proteger



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secure • advise • versichern • schützen • beraten • assurer • sécuriser • conseiller • アドバイス • 安全性  
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ützen • beraten • assurer • sécuriser • conseiller • アドバイス • 安全性確保 • 保証 • asegurar • proteger  
• beveilig • adviseer • 让您放心 • 确保安全 • 咨询指导 • assure • secure • advise • versichern • schützen  
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